



## **FSI Partners with Leading CPA Firm to Address Rapid Growth**

**TALLAHASSEE, Fla.** – Funeral Services, Inc. (FSI), a leading deathcare sales program administrator for preneed and perpetual care trusts, announced today that it has partnered with MKS&H CPAs & Business Consultants (MKS&H), a CPA firm with more than 70 years of tax, accounting and auditing experience.

As a deathcare sales and trust program administrator, one of FSI's primary duties is to ensure its clients' trusts maintain proper funding and organization in a manner that adheres to all industry regulations. MKS&H specializes in deathcare accounting and performing due diligence related to preneed and perpetual care trusts for clients seeking to divest or acquire additional firms.

"MKS&H is an industry expert that has delivered tangible results time and time again for its clients," said Bill Williams, president and CEO of FSI. "The growth of FSI would not be possible without relationships with companies and experts like MKS&H, Wendy Russell Wiener, Esq. of Broad and Cassel, and Live Oak Bank, which all share our commitment to offering effective solutions through exceptional customer service."

MKS&H, which holds an active ICCFA membership, is intimately familiar with the many regulations and requirements in the deathcare industry. Its work on compliance reporting, financial statements, income taxes, capital projections and state audits help protect clients' capital and, most importantly, their futures.

"The most important element of MKS&H is that we understand deathcare accounting and business issues," said Barbara Walker, partner at MKS&H. "Our clients get the personalized attention of a boutique firm with the experience and resources of a larger firm. Teaming up with FSI, who embodies these same, client-focused values, was simply the perfect match."

This collaboration adds to the long list of relationships FSI has fostered with trustees, investment advisors, attorneys and accountants across the country. In conjunction with its innovative, turnkey solutions for preneed and perpetual care trusts, FSI is widely known as an industry leader in deathcare sales program administration.

### **About Funeral Services, Inc.**

Funeral Services, Inc. (FSI) specializes in the total administration of deathcare sales programs for preneed and perpetual care trusts. With more than 100 years of combined industry experience, FSI provides funeral homes, cemeteries, associations and financial institutions confidence that their sales programs and trusts are operating at maximum efficiency through unmatched security, convenience, speed, compliance and cutting-edge technology. FSI actively serves hundreds of client firms in more than 20 states. For more information on FSI, please visit [www.FSITrust.com](http://www.FSITrust.com).

### **About MKS&H CPAs & Business Consultants**

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MKS&H provides complete accounting, audit, tax, and business consulting services to cemeteries, funeral homes and related trust funds around the country. Established as a CPA firm 75 years ago, MKS&H is intimately familiar with the regulations and requirements of the death care industry and provides both monthly and strategic, long-term guidance to their clients. MKS&H's national work with trust audits provides them with the unique ability to perform due diligence related to trust funds, allowing their clients to more effectively understand the inherent value or liability associated with death care trust funds and their related entities. For more information on MKS&H, please visit [www.mksh.com](http://www.mksh.com).

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